



RecVue Industry Accelerators for Transportation & Logistics

Accelerate Cash. Eliminate Revenue Leakage. Unlock Working Capital.

200+ pre-built accelerators across complex billing, settlements, and revenue governance derived from high-variation, enterprise transportations logistics organizations.



A New Approach to Revenue Management for Transportation and Logistics CFOs

Transportation & Logistics revenue is uniquely complex: every load, stop, delay, exception, and accessorial generates revenue events that must be captured, validated, rated, and invoiced correctly. Yet most T&L organizations still rely on fragmented systems, spreadsheets, or custom-built logic buried inside ERP extensions.

The Result

5–12% 

5–12% annual
revenue leakage



Slow billing cycles
(20–45 days)



High dispute
rates



Unpredictable
cash flow



Rising compliance
and audit exposure






RecVue Industry Accelerators solve this problem.

Built on the RecVue Revenue Operating System (RevOS), these pre-configured accelerators give Transportation & Logistics companies a rapid, low-risk path to modernizing monetization, billing, and revenue accounting workflows—without multi-year IT projects or heavy custom development.

What Are RecVue Industry Accelerators?

Industry Accelerators are **pre-built, domain-specific revenue automation components** designed around the real revenue events, conditions, pricing structures, and contract rules used in Transportation & Logistics.

Each accelerator contains:

-  **Pre-modeled events** (e.g., stop charges, detention, OS&D, accessorials, surcharges)
-  **Pre-built rules & logic** (e.g., when to apply fees based on time, weight, distance, exceptions)
-  **Pre-configured workflows** for validation, exception handling, and automated invoice creation
-  **Pre-mapped integrations** for TMS/WMS/ERP (including NetSuite and Oracle)
-  **Best-practice financial controls** for auditability and revenue recognition

This lets Transportation CFOs deploy complex monetization models in weeks, not months — and scale them without custom coding.

Why It Matters

Transportation CFOs face three existential revenue challenges:



Eliminate Revenue Leakage

Capture every movement-based fee and accessorial.

RecVue Industry Accelerators ensure no revenue event is missed and every rule is applied correctly, reducing leakage by 3–7%



Accelerate Invoice-to-Cash

Convert loads to invoices in hours—not weeks.

RecVue Industry Accelerators automate prebill checks and event-to-invoice workflows cut billing cycle times by 30–60%



Strengthen Financial Control & Compliance

Audit-ready billing and revenue recognition.

RecVue Industry Accelerators deliver pre-configured controls to ensure consistency, traceability, and full contract compliance.

Outcome: lower DSO, higher margin realization, predictable cashflow.



The RecVue Value Advantage



Built for Event-Driven Revenue

Transportation revenue is not order-based—it's event-based. RecVue processes millions of events with high accuracy and speed.



Flexible, No-Code Configuration

Finance teams—not IT—control pricing, logic, and rules.



Unified Revenue Spine

Connect TMS, WMS, CRM, ERP, and RevRec into one governed revenue layer.



Fast Time to Value

Industry Accelerators compress implementation timelines from 9–12 months to 60–90 days, with immediate measurable ROI.



Movement-Based Revenue Stream Accelerators

Revenue driven by distance, weight, pieces, lanes, commodities, and routing logic.

These accelerators automate the core shipment revenue model—turning TMS load events into accurate charges. They cover mileage tiers, zone-based pricing, commodity-specific rules, multi-stop logic, and contract-based rating.

Value to CFOs:

- Stops leakage at the core revenue layer
- Ensures load-to-invoice accuracy
- Supports rapid contract and rate changes without IT



Accessorial & Ancillary Revenue Stream Accelerators

Revenue for supplemental services and operational add-ons.

Over 80 accelerators cover liftgate, lumber, rework, hazmat, tolls, fuel surcharges, pallet handling, escort fees, premium routing, and more.

Value to CFOs:

- Recovers 1–3% leakage from missed accessorials
- Incorporates contract-specific logic
- Reduces disputes by standardizing calculation rules



Exception-Based Revenue Stream Accelerators

Revenue triggered by OS&D, failed delivery events, cancellations, unplanned services, and irregular operations.

These accelerators detect exceptions automatically and convert them into revenue records using predefined business rules.

Value to CFOs:

- Improves margin protection on high-variance loads
- Speeds dispute cycles and reduces write-offs
- Makes OS&D billing repeatable and audit-ready



Storage, Warehousing & Recurring Revenue Stream Accelerators

Revenue from storage, yard operations, cross-dock fees, fulfillment, temperature-controlled storage, and recurring services.

Accelerators cover daily/weekly/monthly storage, SKU-based fees, recurring services, and location-based surcharges

Value to CFOs:

- Predictable recurring revenue
- Better revenue visibility for long-term storage
- Reduction in manual reconciliation work



Hybrid Subscription + Usage Revenue Stream Accelerators

Revenue models combining recurring fees with event-based usage—critical for digital logistics, visibility products, and premium service tiers.

Includes subscription MRCs, event-based surcharges, usage tiers, and pay-as-you-go logistics services.

Value to CFOs:

- Enables new revenue models without custom builds
- Speeds go-live for digital/visibility offerings
- Supports modernized product strategy for LSPs and 3PLs



Financial, Audit & Compliance Revenue Accelerators

Revenue and accounting logic tied to ASC 606 compliance and financial control.

Includes accelerators for:

- Revenue allocation & SSP logic
- Event-based revenue schedules
- Roll-forward and waterfall reporting
- Adjustments, carve-outs, and POB alignment

Value to CFOs:

- Audit-ready revenue operations
- Faster closes and fewer manual journals
- Reduced compliance risk and higher confidence in numbers

CFO Outcomes Delivered

With RecVue's Transportation Accelerators, CFOs typically achieve:

3-7% 

3-7% revenue
leakage recovery

30-60% 

30-60% faster
billing cycles

40-70% 

40-70% reduction in
manual finance effort



Lower dispute rates
and improved DSO



Accurate, real-time
audit trails and revenue
visibility



Stronger cash
conversion and working
capital improvement



No Custom Code



No multi-year
implementation projects



Just pre-built revenue
intelligence that works

Learn More

Discover how Industry Accelerators can shorten
your revenue cycle and improve cashflow in 90 days.

Schedule a Transportation Revenue Acceleration
Assessment today

[Learn more →](#)