

# The Next Generation Order-To-Cash Automation Platform

Enterprise Monetization Powered by Big Data

 **\$30B Revenue Under Management**







 **5B Transactions Under Management**

RecVue's next generation order-to-cash automation platform is designed specifically for companies looking to modernize their legacy order-to-cash systems and shift to subscription services and recurring revenue business models. RecVue's platform is built to enhance any cloud or on-premise ERP solution in the areas of order management, subscriptions, recurring billing, revenue recognition, partner compensation and commissions management.

## Enterprise Challenges:

-  Inflexible custom built legacy systems
-  Complex pricing structures including mediation, settlement payments and mixed revenue
-  Revenue leakage
-  Non-standard dynamic contracts
-  Lack of integration and fragmented data
-  Manual error prone processes

## RecVue's Solution:

-  Uses a single contract for downstream processes
-  Supports multiple order types and one-off bundling
-  Allows customer specific pricing
-  Delivers control at the line-item level
-  Unified reporting on AR & AP associated with every order
-  Revenue recognition for compliance with ASC 606, ASC 842, IFRS 15 and IFRS 16

## Value Realization

**40-50% reduction in total cost of ownership**

**3-6% top line growth by eliminating revenue leakage**

**50% + reduced time to invoice**

## Customer Spotlight

**ACI** UNIVERSAL PAYMENTS.

"There were two main business problems we needed to solve: automation of complex usage-based calculations and automation of the consumer price index application. RecVue's versatility solved both issues and eliminated hours of manual effort."

— KEVIN LONG, VP, WORLDWIDE CASH OPERATIONS, ACI WORLDWIDE

### Results:

One unified platform: combined 3 separate billing systems across 4 acquired companies

Process 250 million transactions per month on RecVue's platform

Manage contracts and automate billing across 100,000 pricing models

Integrated 80-plus distinct usage systems directly into the billing engine

## Trusted By



# “RecVue is a best fit for complicated, multilayered billing scenarios”

FORRESTER® – The Forrester Wave™: SaaS Billing Solutions, Q4 2019



## Billing

### Agile Billing, Faster Close Time

Automate effortlessly billing for one-time usage-based charges and subscriptions, regardless of complexity. An end-to-end profile of each contract through its entire lifecycle means you never miss a renewal, price adjustment or amendment.

## Attribute-Based Pricing & Mediation

### Reduce Revenue Leakage, Increase Accuracy

Advanced data mediation automatically collects customer usage and eliminates revenue leakage. Create pricing and rating models based on unlimited attributes and compare different models before you go to market.

## Revenue Recognition

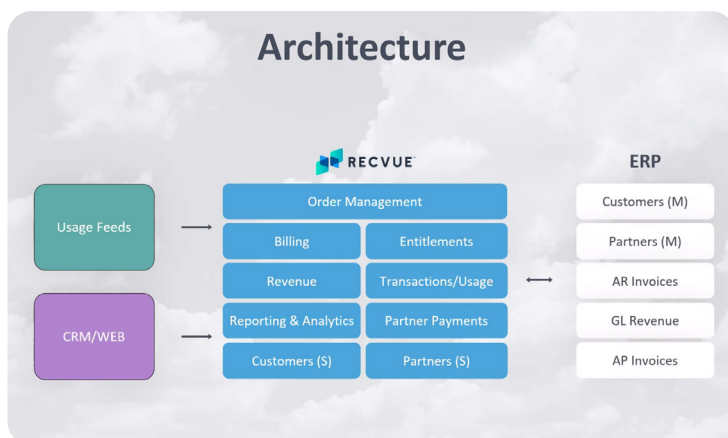
### Eliminate Complexity, Reduce Errors

An integrated billing and revenue management system provides a single source of truth. Provides finance organizations with an easier, more secure process for translating complex contractual relationships into accepted accounting statements to meet rigorous compliance rules – ASC 606, ASC 842, IFRS 15 and IFRS 16.

## Partner Compensation Management

### Optimize Revenue, Manage Obligations

Expand opportunities for revenue by including products and services from partners and other third parties. Offers a single platform to automate recurring and contract-based billing. Enables usage data import from multiple sources across a partner network.



Integrates with all major ERP & CRM platforms:

